CSI NEWS JOURNAL

@ 1985 Commodity Systems, Inc. (CSI), All Rights Reserved.

VOL. I NO. 3 * *

THURSDAY, AUGUST 1, 1985

Boca Raton, Florida

\$5.00

WHAT'S NEW ---

MORE ON CSI'S ON-LINE PROFILE* AND NEW QUICKQUOTE*: Services have been released on a test basis throughout the latter half of July.

(Story on page 2)

con * et | BRAFIGA * | 1816 | Villa * 1493

THE NEW QUICKTRIEVE VERSION 4.0 FOR THE APPLE IS FINISHED: Version 4.0 of our QUICKTRIEVE system for the Apple computer is ready for release.

(Story on page 2)

Set -443

LABOR DAY - SEPTEMBER 2ND: Labor Day will no doubt result in calls from customers who are missing their commodity data for that day. As a reminder, so that you won't be caught in that trap, many domestic markets will be closed. The offices of CSI will also be closed on that day. We will be available, however, through our Answering Service when you dial 305-392-8663.

ALEMENT NEAR DESTACRATE *

QUICKTRIEVE COMPATIBLE SOFTWARE SUPPLIERS: We have three additions to our list of QUICKTRIEVE Compatible Software Suppliers this month. (Story on page 2)

. E58he⊃ * ml . e ldign

ACCESS PHONE NUMBERS UPDATE: The enclosed list reflects changes in the access phone numbers for the networks.

(Story on page 3)

366 * naplassia-48 *

DATA BANK UPDATE: (Story on page 3)

QUESTIONS & ANSWERS

CUSTOMER: The suggestion in question 7 of the June Newsletter was to trade in the direction of the index difference. Yet, it would appear that trading opposite the "abnormal" highs or lows of the index is a more logical use of the index. Please comment.

CSI: I believe we are both saying the same thing in different words and from different points of view. When the index difference is above the base line, you should look only to sell the first member of the pair that are subtracted to form the difference and buy the second, which is a natural direction of the difference, because you would want to ride the index difference down in the trend direction. Conversely. if the index difference is far below the base line, then you would want to ride the index difference back up to the base line by buying the first commodity and selling the second. In both cases, you would need to keep the dollar's worth of product in the first commodity balanced with the dollar's worth of product in the second commodity. Pallatopics amananary that and sens entitle

CUSTOMER: I ordered some weekly price volume and open interest data, and I noticed that although your highs, lows, and closes agreed with Barron's weekly summaries, the volume and open interest numbers do not. Can you explain?

CSI: Barron's has a press deadline to meet, and since volume and open interest are reported a business day late by exchanges, they compile Friday through Thursday volume and open interest figures whereas CSI uses Monday through Friday readings lined up correctly with price.

(Continued on page 2)

tm QUICKTRIEVE, QUICKQUOTE, and ON-LINE PROFILE are trademarks of Commodity Systems Inc.

CUSTOMER: I've collected three times and I'm still missing a contract (or contracts). I even collected this morning, and it is still not there. What is wrong?

CSI: Upon your first collection, the computer creates a daily file of your contracts. If a contract or contracts normally in your file are updated late, this first collection will not include these contracts. If you were to collect again, the computer would give you the first file again. In order to reset your file to get these missing contracts, you must first call Customer Service to have your file re-created. This allows the computer to create a new file, this time with those missing contracts.

APPLE QUICKTRIEVE 4.0 ... Cont'd from page 1

The manual is in the process of being reprinted, and we will start sending them out as soon as they are in our hands. If you are desperate for a copy of QUICKTRIEVE and are willing to wait for the updated manual, please call our office and we will send the disk immediately. The manual will then follow upon return from the printer.

The major changes in Version 4.0 of QUICKTRIEVE for the Apple affect collection of data and QUICKPLOTtm.

- 1- Version 4.0 allows collection of an entire week of data by a single phone call. The distribution module also automatically updates weekly and monthly files from the daily transmission file.
- 2- QUICKPLOT now is even quicker. An oscillator of two moving averages has been added, along with the ability to plot specific fields of a contract (open/high/ low/close) and a split screen capability to display two sets of graphs at once. This capability, along with a change in the MOVE utility to allow specific field moves. makes it possible to chart more than one contract at a time and to more easily compare one CSI Industry Index with another. QUICKPLOT also allows trend line extension for forward price projection, labeling of the graphic screen image, and graphic hash mark identification of Mondays for daily charts and first day of the month for weekly charts. #

ON-LINE PROFILE & QUICKQUOTE.Cont'd from page 1:

We have received encouraging remarks from users concerning these new products, and we anticipate outside vendors to soon supply analysis packages geared toward them. We encourage such development efforts so long as they are reasonably priced. Because of the delays in getting started, however, we have decided to extend the special incentive sign-up for the ON-LINE PROFILE through August 31. The cost of the ON-LINE PROFILE is \$295 for the software, and until August 31, this software payment will be applied to daily usage charges, effectively giving the average customer one or two months of free service.

The additions to CSI's service that permit on-line quotes through QUICKQUOTE and PROFILE data has affected the scheduling of CSI's computer resources. Both services feed exchange data to customers requiring very complex programming logic in our mainframe. We have been re-arranging priorities, and this has affected the release time of our regular data. Because of new equipment additions and services, we expect to show improvements in the time end-of-the-day summary data is released. These pending improvements will be the indirect result of certain benefits expected from the intra-day services.

If you have experienced any degradation in our performance, please accept our apologies. The problems should be resolved over the next week or ten days.

SOFTWARE SUPPLIERS.....Cont'd from page 1

R. Maynard Holt, of Holt Investments, Inc., announces that Relevance III "Masterchart" now has six variable indicators. They are also offering two new research tools "Technical Indicator Series" ("TIS") and Relevance III "Screen Graphics Series", all designed for use with CSI's new intra-day update series QUICKQUOTE, ON-LINE PROFILE and SUPER ON-LINE PROFILE. You may contact them at First American Center, Nashville, Tennessee 37238 0073 Telephone: 614-242-9217.

Bottom Line Solutions at 10125 Hermosa Way, La Mesa, CA 92041 Telephone: 619-447-7234, is offering three new programs: Enhanced Tiger, Peerless II, and Buyline. These TELENET PHONE NUMBER ADDITIONS analysis systems are price at \$600. \$385. and \$300, respectively. The first one, Enhanced Tiger, is designed for individual stock analysis. Peerless is a system for analysis of overall market, and Buyline is described as a "unique 'smart' technical screening program for stocks, commodities, or stock indices."

A long-time CSI customer, Al Frank, has announced his new CHARTLINK, which is a program that automatically links CSI's QUICKPLOT 3.0 charts for printing on the Epson Printer. It is designed for the Apple II, II+, and IIe with an introductory price of \$39.00. If you are interested, contact GRAFICA, 1814 Villanova Drive, Richardson, TX 75081 Telephone: 214-680-

ACCESS NUMBERS UPDATE

TYMNET PHONE NUMBER CHANGES

FAYETTEVILLE	501-442-3850
SPRINGDALE	501-442-3850
VALLEJO	707-644-8973
SPRINGFIELD	417-869-4903
ROCHESTER	507-289-5599
UTICA	315-797-7001
YOUNGSTOWN,	216-744-0943
SPRINGFIELD	503-746-0092
NEDERLAND	409-722-4166
BELLINGHAM	206-671-5990
MADISON	608-221-0891
	SPRINGDALE VALLEJO SPRINGFIELD ROCHESTER UTICA YOUNGSTOWN, SPRINGFIELD NEDERLAND BELLINGHAM

TYMNET PHONE NUMBER ADDITIONS

MA,	LYNN	617-599-0015
MA,	SALEM	617-599-0015

TELENET PHONE NUMBER CHANGES

CA,	SANTA ROSA	707-578-4447
FL,	DAYTONA BEACH	904-255-2629
FL,	PENSACOLA	904-432-1335
FL,	SARASOTA	813-921-3369
GA,	AUGUSTA	404-724-2752
IN,	INDIANAPOLIS	317-299-0024
IL,	AURORA	312-896-0620
MO,	JEFFERSON CITY	314-634-5004
NC,	FAYETTEVILLE	919-323-8165
SD,	SIOUX FALLS	605-336-1334
TN,	BRISTOL	615-968-7719
TX,	BRYAN	409-779-0173
VA,	CHARLOTTESVILLE	804-971-4082
WI,	EAU CLAIRE	715-836-9295

co,	FORT	COLLINS	303-493-9131
TX,	TEMPL	E parel true san fry	817-773-9423

DATA BANK UPDATE

ADDITIONS TO THE STOCK DATA BANK

STK #	SYM- BOL	COMPANY NAME	ON FILE	
5033	AHP	American Home Products	820104	
5331	GA	Gulf Stream Aerospace	850620	
5385	LIL	Long Island Lighting	850531	
5474	CAF	CNA Financial Corp.	850711	
5749	RYN	Ryan Homes Inc.	850722	

DELETIONS TO THE STOCK DATA BANK

STK #	BOL BOL	COMPANY NAME
5331	suo	Shell Oil Co.
		(acquired by Royal Dutch Petroleum)
5385	MGR	McGraw Edison
		(acquired by Cooper Industries)
5474	VRB	Verbatim
		(acquired by Eastman Kodak)
5749	000	Cooper Lab

IMPORTANT NOTICE: The Views information expressed in this document reflect exclusively the opinions experience of the author, Robert C. Pelletier. Neither CSI nor the author undertake or intend to provide tax advice or trading advice in any market or endorse any outside individual or firm. Readers should consult competent financial advisors and tax advisors or outside counsel before making any trading, software purchase, or investment decisions.