CSI NEWS JOHRNAL

@ 1985 Commodity Systems, Inc. (CSI), All Rights Reserved.

VOL. I NO. 5 * *

TUESDAY, OCTOBER 1, 1985

Boca Raton, Florida

\$5.00

WHAT'S NEW ---

CSI PC-COMPATIBLE HARDWARE: We look forward to supplying you with your hardware needs. Story on page 2.

KROLL WILDER SEMINARS ARE TO BE REPEATED
Story on page 2.

*

CSI PERPETUAL CONTRACTS**: The Key to the Success of the Kroll Wilder System

Turn to page 2.

* *

DATA ACCESS TIMES: The schedule for data delivery has been modified to accommodate the increasing number of items by the exchanges. See page 3.

* * * * ACCESS TIME CHANGE: Category E, the normal access time has been expanded.

Story on page 2.

* * * QUICKQUOTE** PRICE LIST: See enclosed order form and price list for QUICKQUOTE calls. Story on page 2.

* *
APPLE 4.0 QUICKTRIEVE**: By the time you receive this newsletter, your new Apple QUICKTRIEVE which you ordered, should be in your hands. See page 3.

ACCESS PHONE NUMBER UPDATE
See page 3

* * * DATA BANK UPDATE: See page 3.

PERPETUAL INDEX CONTRACTS FOR LONDON AND CANADIAN COMMODITIES See page 2.

* * * See page 2.

QUICKDAYTRADER**

CSI has completely re-written the QUICKDAY-TRADER software. It no longer bears any resemblance to the CBOT Market Profiletm: however, the effect is to greatly aid the daytrader and the information content is far superior. The CBOT complained to CSI for offering a graphic format similar to the one they publicly displayed in Futures and INTERMARKET magazines even though they were obviously inviting outside use. In the May '85 Futures CBOT Director & developer Steidlmayer was quoted as saying, "Every exchange will have to have this." Without acknowledging that they have any exclusive rights to the format, we decided to suspend delivery of data in that format for all exchange markets and to use the improved method which is part of QUICKDAY-TRADER. In addition, however we hope to offer the CBOT Profile graphic for customers who don't mind paying CBOT's \$20 to \$40 per month exchange fee, but this will be only for CBOT commodities and the customer can decide whether the extra information is worth the extra cost. If the CBOT has another objection not covered by their Vendor agreement, we will notify you in the next newsletter.

QUICKDAYTRADER is designed to produce a bar chart of 15 minute prices, a point and figure chart, a variable number of boxes for reversal, a variable box size, a probable density function of price and volume, and a statistical fitting and descrimination procedure to identify the market type as 'trending', 'trading', or 'indeterminate'. In addition, a table of price information, the likely distribution type and a probable support/resistance revisit price will be supplied for each contract collected on each call.

In addition, on this or a later release, we hope to supply (Cont'd on page 2)

QUICKDAYTRADER

Cont'd from Page 1

an RSI calculation and two user supplied moving averages on the bar chart graphic display. These latter additions may be supplied at a later date and may not be a part of the original release. We have written a report concerning this, but we are holding up on its release until we get some feedback from the CBOT. If you want to be on a list to receive this report, send us a note in the enclosed envelope. We look forward to supplying QUICKDAYTRADER to all users who would otherwise use a live quote service or an intra-day analysis type of service. At 25 cents per contract report, we believe that QUICKDAYTRADER will out-perform all other live market services at a fraction of the price. We anticipate many users may give up their quote graphics, Comtrends, and other intra-day services in favor of this low priced product.

KROLL WILDER SEMINARS

Because of their systems performance the old Kroll Wilder Seminars of two years past are being repeated. Stanley Kroll announces that his Kroll Wilder system has produced outstanding profits in excess of 75% per year over the past two years. He will begin the new series of seminars in New York on October 5, followed by Dallas, Chicago, and Los Angeles. #

CSI PERPETUAL CONTRACTS & KROLL WILDER

CSI Perpetual Contracts are identified in the Kroll Wilder brochure as a key to the success of their system. Since most large futures funds have done very poorly over the same period, we are gratified to know that CSI's PERPETUAL Data has been such an important factor to the success of the only trading system we know to make exclusive use of such data. If you are not a user of PERPETUAL CONTRACT data maybe you should look into this concept. CSI's PERPETUAL INDEXª data of PERPETUAL makes use CONTRACTS.

RELEASE OF PERPETUAL INDEX CONTRACTS FOR LONDON AND CANADIAN COMMODITIES

It had been our intent to supply the #40 & #50 PERPETUAL INDEX delivery month codes on a daily basis for these foreign commodities, but due to a programming omission the exchange rate was not factored into the result. This error has been corrected and users may collect the #50 contract for all London Metals, #40 or #50 for Winnipeg and a #60 contract for London Copper. We had to use a #60 contract in place of a #50 contract for London Copper because the #50 contract had already been assigned to a London Gold "contract". #

ACCESS TIME CHANGE

The normal access time, which is Category E on our price list, covered the time period of 6:20 to 8:00 PM Eastern Time. Because of a new contract with Telenet that reduces our costs for calls made after 6 PM, we have expanded this interval forward to 6:00 PM to 8:00 PM Eastern Time. This will become effective on October 1. We request that you favor Telenet in your dialog calling sequence. We have mor access ports on Telenet, and it should be easier to reach us on the first call. #

QUICKQUOTE USERS

We have a new price list that specifically covers QUICKQUOTE calls. There is no charge for a second User ID for QUICKQUOTE access so we urge you to request one. The rates on the price list identify the cost per contract quote for a 10 (or greater) contract portfolio. The cost per quote ranges from 5 cents and up. There are no minimum charges unless the only portfolio under your name is for QUICKQUOTE access. #

CSI PC-COMPATIBLE HARDWARE

The survey sent to you last month produced such an overwhelming response that we began taking orders for CSI's QUICKPC microcomputers. IBM's price for the comparable product is considerably more than double what we charge, and because we use a different processor chip, we can achieve uto 33% greater speed. We have expanded the hardware options as shown on the enclosed order form, and we look forward to supplying you with your hardware needs.

You can anticipate greater speed, lower cost, and exceptional service. Some of the vendors that we are using for the system elements that are a part of this computer are the same vendors used by IBM. #

DATA ACCESS TIMES

The commodity exchanges have added so many new contracts and options that it has been increasingly difficult for us to deliver the data according to the last announced schedule. We are, therefore, modifying the schedule as follows:

3:40 PM EASTERN TIME:

CBOT Grains, Chicago Mercantile Commodities, Winnipeg, Minneapolis Grain Exchange, IMM Currencies, Kansas City Wheat, NY Sugar, NYMEX Potatoes, COMEX Aluminum, and all Foreign commodities.

4:30 PM EASTERN TIME:

New York Metals and World Commodities, Philadelphia Currencies Options, Coffee, Orange Juice, Cotton, Cocoa, CBOT Gold and Silver, Financial Instruments, other COMEX Metals, LPGas, and CPI Index.

5:15 PM EASTERN TIME

Stock Index Futures, Stock Indices, Stocks, and CSI Industrial PERPETUAL INDICES

7:00 PM EASTERN TIME

MidAmerica, the remainder of the commodity options, and Stock Index Options

We plan to target data delivery at least 15 minutes earlier than the above schedule but to avoid a repeat call the above schedule will be our official release time. #

4.0 RELEASE OF APPLE QUICKTRIEVE

The 4.0 release of QUICKTRIEVE is in the process of being mailed. If you requested one of these, it may already be in your hands. We hope to have all 4.0 QUICKTRIEVE disks posted by the time this Newsletter reaches you. We know of no errors in this release. All those that were reported have been corrected to the best of our knowledge. We are excited about finally distributing this product, and we welcome your comments on its performance.

The new manual for 4.0 is also completed and is being mailed with the QUICKTRIEVE

disk. We don't want to leave anyone out, so if you expected to receive one and in a day or two have not received it, please give us a call. All customers ordering this new release will have their account debited \$50.00.

PHONE NUMBER CHANGES AND ADDITIONS TELENET, TYMNET AND UNINET

It is amazing how many new cities these networks have been adding and how often they change the phone number you must dial to gain access. Please review the enclosed access number update list to see if your city is on it. If it is please change the number in your User Constants to agree with the enclosed list. If you are an 800 number user and your city is present, please change the number to the corrected number and call CSI Customer Service. You will also need to change your network account no. and password and have us change your billing instructions so we can charge you less for each month of service. #

ADVERTISEMENT ENCLOSED

We have enclosed a flyer this month from the PARDO CORPORATION concerning their "Swing Trader System". #

ADDITIONS TO THE STOCK DATA BANK

STK	SYM-	COMPANY	1st DAY
#	BOL	NAME	ON FILE
5401	SCM	SCM CORP	850822
5402	TNW	TRANSWAY INTERNATIONAL	850823
5403	WAL	WESTERN AIRLINES	850826
5405	TEP	TUCSON ELECTRIC POWER	850830
5406	PGL	PEOPLES ENERGY CORP	850909
5407	ECH	ECHLIN INC.	850911
5409	PBD	PEABODY INTERNATIONAL	850920
5410	NYN	NYNEX	850923
5124	PGN	PORTLAND GAS & ELECTRIC	850916
5388	LAC	LAC MINERALS	850802
5784	NSP	NORTHERN STATES POWER	850924

DELETIONS TO THE STOCK DATA BANK

STK	SYM-	COMPANY
#	BOL	NAME
5124	NWT	NORTHWEST IND.
5331	GA	GULFSTREAM AEROSPACE
5784	SCO	SCOVILL
5320	LVI	LEVI STRAUSS & CO.